#### TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER IN THE LAST 3 FINANCIAL YEARS

Name of the Issue:

**Amber Enterprises India Limited** 

1.	<b>Type</b>	of Issue	(IPO/FPO)
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IPO

2. Issue Size (Rs. Cr)

INR 599.57

3. Grade of issue along with name of the rating agency

Name

NA

Grade

NA

4. Subscription Level (Number of times)

163.49 (excluding Anchor Investor Portion) after removing multiple and duplicate bids and technical rejection cases.

Source - Minutes of Basis of Allotment dated January 24, 2018

### 5. QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges

Particulars	Percentage
(i) allotment in the issue	11.03%
(ii) at the end of the 1st Quarter immediately after the listing of the issue**	19.21%
(iii) at the end of 1st FY (March 31, 2018)**	19.21%
(iv) at the end of 2nd FY (March 31, 2019) <sup>^</sup>	17.32%
(v) at the end of 3rd FY (March 31, 2020) <sup>®</sup>	19.60%

<sup>\*\*</sup> Shareholding Pattern filed with BSE for the Financial Year ended March 31, 2018 - represents holding of "Institutions" category.

<sup>(^)</sup> Shareholding Pattern filed with BSE for the Financial Year ended March 31, 2019 - represents holding of "Institutions" category.

<sup>@</sup> Shareholding Pattern filed with BSE for the Financial Year ended March 31, 2020 - represents holding of "Institutions" category.

#### 6. Financials of the issuer - Standalone

(Rs in Crores)

Parameters	1st FY (March 31, 2018)#	2nd FY (March 31, 2019)^	3rd FY (March 31, 2020)*
Income from operations	1949.97	2188.40	3002.74
Net Profit for the period	61.99	92.52	117.94
Paid-up equity share capital	31.45	31.45	31.45
Reserves excluding revaluation reserves	851.53	943.78	1049.31

#Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2018

#### Financials of the issuer - Consolidated

(Rs in Crores)

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Parameters	1st FY (March 31, 2018)#	2nd FY (March 31, 2019)^	3rd FY (March 31, 2020)*		
Income from operations	2171.51	2752.00	3962.79		
Net Profit for the period	62.31	94.77	164.14		
Paid-up equity share capital	31.45	31.45	31.45		
Reserves excluding revaluation reserves	861.31	954.69	1096.96		

<sup>#</sup>Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2018.

## 7. Trading Status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

Particulars	Status
(i) at the end of 1st FY (March 31, 2018)	Frequently Traded
(ii) at the end of 2nd FY (March 31, 2019)	Frequently Traded
(iii) at the end of 3rd FY (March 31, 2020	Frequently Traded

<sup>^</sup> Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2019

<sup>\*</sup>Source – As per the annual financial results submitted to stock exchanges for FY March 31, 2020.

<sup>^</sup> Source - As per the annual financial results submitted to stock exchanges for FY March 31, 2019

<sup>\*</sup>Source – As per the annual financial results submitted to stock exchanges for FY March 31, 2020

#### 8. Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2018)	None	None
(ii) at the end of 2nd FY (March 31, 2019)	None	None
(iii) at the end of 3rd FY (March 31, 2020)	None	None

#### 9. Status of implementation of project/ commencement of commercial production

(i) As disclosed in the offer document: N.A.

(ii) Actual implementation: N.A.

(iii) Reasons for delay in implementation, if any: N.A.

### 10. Status of utilization of issue proceeds

## (i) As disclosed in the offer document:

(Rs. In Crores)

Sr. No.	Particulars	Amount proposed to be funded from Net Offer Proceeds*	Estimated Utilisation of Net Offer Proceeds in Fiscal 2018
1	Prepayment or repayment of all or a portion of certain borrowings availed by our Company	400.00	400.00
2	General corporate purposes	42.74**	42.74
3	Offer related expenses to be borne by the Company	32.27	32.27
	Total	475.01	475.01

<sup>\*</sup> Source – As per Revised monitoring agency report dated August 02, 2018 as the amounts mentioned in the offer document was subject to finalization of basis of allotment.

## (ii) Actual utilization\*:

(Rs. In Crores)

Sr. No.	Particulars	Amount proposed	Utilisation of Net
		to be funded from	Offer Proceeds as
		Net Offer	on March 31, 2018
		Proceeds	
1	Prepayment or repayment of all or a portion of certain borrowings availed by our Company	400.00	400.00
2	General corporate purposes	49.14	49.14
3	Offer related expenses to be borne by Company	25.54	9.85
	Total	474.68	458.99

<sup>\*\*</sup> In the Offer Document, offer related expenses were mentioned as Rs. 32.27 Crores which in actual has been reduced to Rs. 25.54 Crores after allocating the offer related expenses between the Company and the Selling Shareholders and the difference between original offer related expenses and revised offer related expenses are been added to General Corporate expenses.

# (iii) Reasons for deviation, if any: Nil\*

\*Source - As per Revised monitoring agency report dated August 02, 2018. (Revised Monitoring Agency Report for Quarter ended March 31, 2018.)

# 11. Comments of monitoring agency, if applicable

(a) Comments on use of funds	None
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	Nil
(c) Any other reservations expressed by the monitoring agency about the end use of funds	None

Source - As per Revised monitoring agency report dated August 02, 2018

# 12. Pricing Data

Issue Price (Rs.):

Designated Stock Exchange:

Listing Date:

859 per Equity Share

BSE Limited

January 30, 2018

	At close of listing day	At close of 30th calendar	At close of 90th calendar	As at the end of 1st FY after the listing of the issue (March 31, 2018)		
Price parameters	(i.e. January 30, 2018)	day from listing day (February 28, 2018)	sting day listing day February (April 29,		High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (BSE Limited)	1237.25	1094.35	1134.75	1076.35	1327	1001
S & P BSE SENSEX	36,033.73	34184.04	35160.36	32968.68	36291.82	32483.84
Sectoral Index	NA	NA	NA	NA	NA	NA

Bi	As at the end of 2nd FY after the listing of the issue (March 31, 2019)\$			As at the end of 3rd FY after the listing of the issue (March 31, 2020)		
Price parameters	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price on Designated Stock Exchange (BSE Limited)	816.6	1202	622	1225.8	1690	702.5
S & P BSE SENSEX	38672.91	38989.65	32972.56	29468.49	42273.87	25638.9
Sectoral Index	NA	NA	NA	NA	NA	NA

Source: BSE Limited

# 13. Basis for Issue Price (Source of accounting ratios of peer group and industry average may be indicated; Source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratio		As disclosed in the Prospectus dated January 23, 2018 <sup>(1)</sup>	At the end of 1st FY (March 31, 2018) <sup>(3)</sup>	At the end of 2nd FY (March 31, 2019) <sup>(4)</sup>	At the end of 3rd FY (March 31, 2020)
	Issuer:				
	Standalone (Basic)	13.81	19.71	29.42	37.50
	Standalone (Diluted)	13.81	19.71	29.42	37.50
EPS	Consolidated (Basic)	12.80	19.81	30.14	52.20
	Consolidated (Diluted)	12.80	19.81	30.14	52.20
	Peer Group^:	N.A.	N.A	N.A	N.A
	Industry Avg^:	N.A.	N.A	N.A	N.A
	Issuer:				
5.5	Standalone (Basic)	62.20	54.61	27.76	32.69
P/E	Standalone (Diluted)	62.20	54.61	27.76	32.69
	Consolidated (Basic)	67.11	54.33	27.09	23.48

<sup>^</sup> Since 90th calendar being Sunday, closing figures of next working day have been considered.

<sup>\$</sup> Since March 30th and 31st, 2019 being Saturday and Sunday, the figures of March 29, 2019 has been taken.

	Consolidated (Diluted)	67.11	54.33	27.09	23.48
	Peer Group^:	N.A.	N.A	N.A	N.A
	Industry Composite^:	N.A.	N.A	N.A	N.A
	Issuer:				
	Standalone	9.21	7.02	9.49	10.91
RoNW (%)	Consolidated	8.33	6.99	9.61	14.55
	Peer Group^:	N.A.	N.A	N.A	N.A
	Industry Composite^:	N.A.	N.A	N.A	N.A
NAV	Issuer:				
	Standalone	137.25	280.76	310.09	344.19
	Consolidated	140.67	283.87	313.06	359.37
	Peer Group <sup>*</sup> :	N.A.	N.A	N.A	N.A
	Industry Avg^:	N.A	N.A	N.A	N.A

#### Notes:

- (1) Prospectus dated January 23, 2018
- (2) Source As per the annual financial results submitted to stock exchanges Financials for FY March 31, 2020
- (3) Source As per the annual financial results submitted to stock exchanges Financials for FY March 31, 2018
- (4) Source As per the annual financial results submitted to stock exchanges Financials for FY March 31, 2019

  ^ None of the listed companies in India are engaged in our line of business

# 14. Any other material information

		Date			
The Company in	formed the exchai	09-Mar-2018			
alia approval of t	he proposal for ac				
Ever Electronics	Private Limited in				
A Fitch Group Co	formed the exchar ompany has vide i ings of the Compa	19-Mar-2018			
Instrument Type	Size of Issue (Million)	Rating/Outlook	Rating Action		
Fund- based working capital limit	INR2,842.5 (increased from INR 2,012.5)	INDA/Stable/IND Al	Upgraded		
Non- fundbased	INR2,021.5 (reduced	INDA/Stable/IND Al	Upgraded		

working	from				I	
working capital limit	-					
Non-			VStable/IND	Assigne	ed	
fundbased			, J.(3,510/114D	, .55igi ie	~	
working		Al				
capital limit	capital limit					
Term loans	loans INR1,201.6			Withdra		
(maturity				(repaid	in	
date April				full)		
2023)			24 Mar 2049			
	ormed the exchar		21-Mar-2018			
	e its letter dated					
_	mpany. The instru	ıment	-wise rating acti	ons are	as	
follows:						
	In ,		I 5	1	1	
Instrument	Rating/		Rating Action			
Category Long Term	outlook CRISILA+		Upgraded (fron	n		
Long reilli	CINISILAT		CRISIL A-	1		
			/Positive')			
Short Term	CRISILAi		Upgraded (fron	n		
			'CRISILA2+)			
The Company in	formed the excha	ange t		the listi	ng of	16-May-2018
	the Company o	_	•		_	
	ted and National S		_		_	
-	pany has recent		-			
	f the Ministry of	•	_			
	LC010265 to L289		•			
Listing status of t		7101 D	19901 10010209	to refice	t the	
	formed the excha	ngo ti	hat PICI (India)D	rivate Lin	nited	12-July-2018
	terial Subsidiary o	_	•			33., _313
	threshold mentic					
		meu I	ıı vekniarioli 10(	(±)( C ) OI	<b>JEDI</b>	
(LODR) Regulatio		arc 7	Francier Asset	from	/ana:	29-Nov-2018
•	erations of Sha		_		Karvy	Z9-INUV-ZU10
	Private Limited to				f	20 Dec 2049
· ·	tended the time		•	•		29-Dec-2018
	51% by 31st Marc					00 Mar 0040
	to enter into the		_		_	22-Mar-2019
	0%) stake upfront		• •	•		
_	lustries Private Li					
Fair Disclosure under the SEBI (Prohibition of Insider Trading)						
Regulations 2015						
Promoters of EVER has requested for extension of time limit for 29-Mar-2019						
completing the	Conditions Prece					
balance 51% of stake of total Share Capital of EVER. The Company so						
far hold only 19% stake in the share capital of EVER. Considering the						
request, Company has extended the timeline to complete the						
acquisition of balance stake of 51% by 30th June 2019 in one or more						
tranches.						
Credit Rating on bank facilities of the Company						03-Apr-2019
2. 2						
Total Bank Loan Facilities Rated Rs.650 Crore						
	- · · · <del>- ·</del>		CRISIL A+ (Placed on 'Rating Watch		atch	
		with Developing Implications')				
Short Term Rating			CRISIL A1 (Placed on 'Rating Watch		atch	
				lications')		
Company has extended the timeline to complete the acquisition of 80%					30-Apr-2019	
stake upfront in the equity share capital on or before 15th May 2019 in						
one or more tranches						
3 31 more trui						

	1
Company has acquired 36,000 equity shares of face value of Rs. 1000 each comprising of 80% of the Equity Share Capital of Sidwal Refrigeration Industries Private Limited. By virtue of the aforesaid acquisition of equity shares of Sidwal, the Sidwal has become a subsidiary of Amber Enterprises India Limited with effect from 2 May 2019.	03-May-2019
The Board also considered and approved to discontinue the operations of its wholly owned subsidiary i.e. Appserve Appliance Private Limited, as there are no major developments and activities done in preceding financial year 2018 -19	24-May-2019
L JIN Electronics (India) Private Limited ("ILJIN") has become a material subsidiary of Amber Enterprises India Limited	24-May-2019
Promoters of EVER has requested for extension of time limit for completing the Conditions Precedent to enable Amber Enterprises India Limited ("AEIL") to acquire balance 51% of stake of total Share Capital of EVER. The Company so far hold only 19% stake in the share capital of EVER. Considering the request, AEIL has extended the timeline to complete the acquisition of balance stake of 51% by 31 August 2019 in one or more tranches.	28-Jun-2019
The Company has informed the Exchange w.r.t acquisition of Ever Electronics Private Limited (EVER) to the extent to the extent of 70% equity stake of the total share capital by the end of 31 August 2019 in one or more tranches, that the Promoters of EVER has requested for extension of time limit for completing the Conditions Precedent to enable Amber Enterprises India Limited ("AEIL") to acquire balance 51% of stake of total Share Capital of EVER. AEIL has extended the timeline to complete the acquisition of balance stake of 51% by 31 October 2019 in one or more tranches.	31-Aug-2019
The Company has informed the Exchange w.r.t acquisition of Ever Electronics Private Limited (EVER) to the extent of 70% equity stake of the total share capital by the end of 31st October 2019, the company has acquired 27,91,978 equity shares of face value of Rs. 10 each comprising of 51% equity stake of total Share Capital of EVER. By virtue of the aforesaid acquisition of equity shares of EVER, the Company now holds 70% equity stake in the share capital of EVER.	18-Oct-2019
Change of name of our Registrar and Share Transfer Agent from Karvy Fintech Private Limited to KFin Technologies Private Limited	10-Dec-2019
The Company informed the Exchange that it has decided to temporarily close I is in process of closure of its manufacturing operations at its various manufacturing facilities across India with immediate effect till 31st March 2020 in view of the directions passed by District Administrations to prevent & contain the spread of COVID-19	23-Mar-2020
The Company informed the Exchange that it is not coming under the Large Corporate category as per the framework provided in SEBI Circulars dated 26 November 2018 and 11 April 2019 in respect of fund raising by issuance of debt securities by Large Corporates	01-May-2020
The Company informed the Exchange that it has re-commenced its operations at the manufacturing facility at certain units with effect from May 04, 2020	04-May-2020
Re-Appointment of M/s Walker Chandiok & Co LLP, Chartered Accountants, having Firm Registration No. 001076N/N500013 as the Statutory Auditors of the Company for second term of two years.	30-May-2020
Amber enterprises disclosed to the Exchange brief details relating to the impact of the COVID-19 pandemic and the resultant lockdown, on the operations of the Company	30-May-2020
The Company informed the Exchange that Sidwal Refrigeration Industries Private Limited ("Sidwal") has become a material subsidiary of Amber Enterprises India Limited	25-June-2020
Q	

The Comp	07-Sept-2020						
	t Committee has passed th	_					
(i)	Raising of funds by way						
	a QIP;						
(ii)	Approved and authoris						
	September 7, 2020;						
(iii)	Approved and adopte	ed the preliminary placement					
	document dated Septer	mber 7, 2020 together with the					
	application form, in co						
	Approved the floor price						
	Equity Share based on t	the pricing formula as prescribed					
	under Regulation 176 o	f the SEBI ICDR Regulations (the					
	"Floor Price").						
The Comp	pany informed the Exch	10-Sept-2020					
Placement	t Committee has passed th	e following resolutions:					
(i) A	pproved the closure of t	he issue period for the QIP on					
1	eptember 10, 2020;	•					
		he issue price for 22,47,191 Equity					
	hares to be allotted to elig	gible qualified institutional buyers					
at	t Rs. 1,780 per Equity Share	(including a premium of Rs. 1,770					
pe	er Equity Share) (which is a	t a discount of 1.04% i.e. Rs. 18.72					
pe	er Equity Share to the floo	or price of Rs. 1,798.72 per Equity					
Sł	hare), determined accordir	g to the formula prescribed under					
Ro	egulation 176(1) of the SE	BI ICDR Regulations, for the Equity					
Sł	hares to be allotted to elig	gible qualified institutional buyers					
	ursuant to the QIP; and	·					
-	pproved and adopted t						
	eptember 10, 2020 and cor						
se	ent to the eligible qualifie						
th	nem of allocation of Equity	Shares, pursuant to the QIP.					
		ange that Qualified Institutions	10-Sept-2020				
Placement	t Committee has approv	ed the issue and allotment of					
2,247,191	Equity Shares to eligible of	ualified institutional buyers at an					
		Share (including a premium of Rs.					
•	Equity Share), aggregating						
lakh.							
The Comp	any informed the Exchang	e that the Company has acquired	10-Sept-2020				
	•	s. 1000 each comprising of 20% of					
-	-	virtue of the aforesaid acquisition					
	shares of Sidwal, the Sidv						
	of Amber Enterprises India						
	with effect from 18 September 2020.						
	revised its outlook on the	08-Dec-2020					
	s India Ltd (Amber; part of						
· ·	while reaffirming rating at						
	reaffirmed at CRISIL A1'.						
mentioned							
Total bank	k loan facilities rated	Rs. 935 crores (enhanced from Rs.	]				
		650 crores)					
Long term	rating	CRISIL A+ / Positive (Outlook					
		revised from 'Stable' and rating					
		reaffirmed)	41				
Short-terr	n rating	CRISIL A1 (Rating reaffirmed)					

Source – Stock Exchange Filings

All the above information has been updated till January 30, 2021 unless indicated otherwise